

MARKETS SUMMIT

Bubble, bubble – toil and trouble?

15 February 2011

facilitating debate on the outlook for the markets

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"No-one could have seen this coming..."

- "The sources of the Great Moderation remain somewhat controversial, but ... improved control of inflation has contributed in important measure to *this welcome change in the economy*." (<u>Bernanke, Federal Reserve 2004</u>)
- "Our central forecast remains indeed quite benign: a soft landing in the United States, a strong and sustained recovery in Europe, a solid trajectory in Japan and buoyant activity in China and India. In line with recent trends, sustained growth in OECD economies would be underpinned by strong job creation and falling unemployment." (Cotis, OECD 2007, p. 7)
- "I do not know anyone who predicted this course of events. This should give us cause to reflect on how hard a job it is to make genuinely useful forecasts..." (Glenn Stevens, RBA, 2008)

WE did see "It" coming!

• At least 12 did, and warned of it (Bezemer 2009, 2010)

Analyst

Dean Baker

Wynne Godley

Fred Harrison

Michael Hudson

Eric Janszen

Stephen Keen

Jakob Brøchner Madsen & Jens Kjaer Sørensen Kurt Richebächer Nouriel Roubini Peter Schiff Robert Shiller

 Common themes from Bezemer 2009 (pp. 10-11)

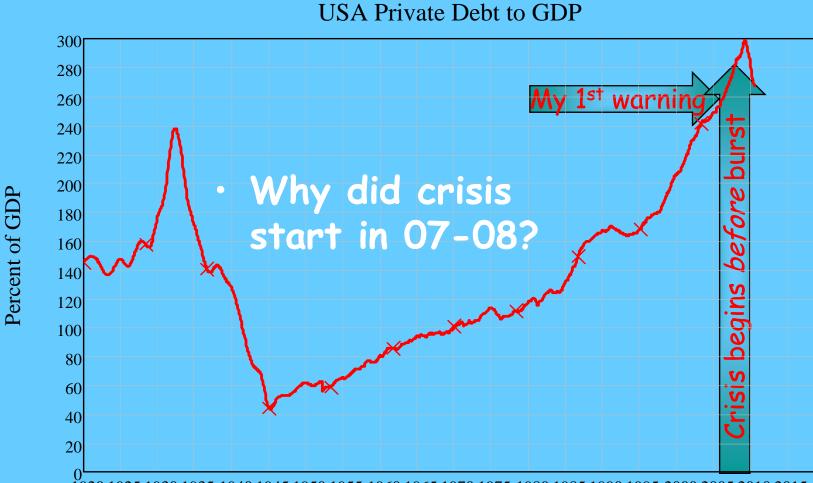
- "Distinction between financial wealth and real assets...
- Concern with debt as the counterpart of financial wealth...
- Growth in financial wealth and the attendant growth in debt can become a determinant (instead of an outcome) of economic growth ...
- Recessionary impact of the bursting of asset bubbles...
- Emphasis on the role of credit cycles in the business cycle..."

Common theme: credit in the business cycle

- Conventional economics ignores credit & debt
 - Non-monetary economy: aggregate demand (AD, GDP Income) equals aggregate supply (AS, GDP Output)
- Credit economy fundamentally different to barter
 - "The granting of credit comes first ... purchasing power is created to which ... no new goods correspond. From this it follows, therefore, that in real life total credit must be greater than it could be if there were only fully covered credit." (Schumpeter 1934, p. 101)
 - Growth in debt finances economic growth
- Monetary economy: AD = GDP Income + Change in Debt
 - Spent on GDP plus net sales of existing assets
 - Focus on dynamics of debt is why I and other rebel economists did "see "It" coming":

Macroeconomics of Private Debt (USA)

• Biggest debt bubble in US history burst:



1920 1925 1930 1935 1940 1945 1950 1955 1960 1965 1970 1975 1980 1985 1990 1995 2000 2005 2010 2015 2020

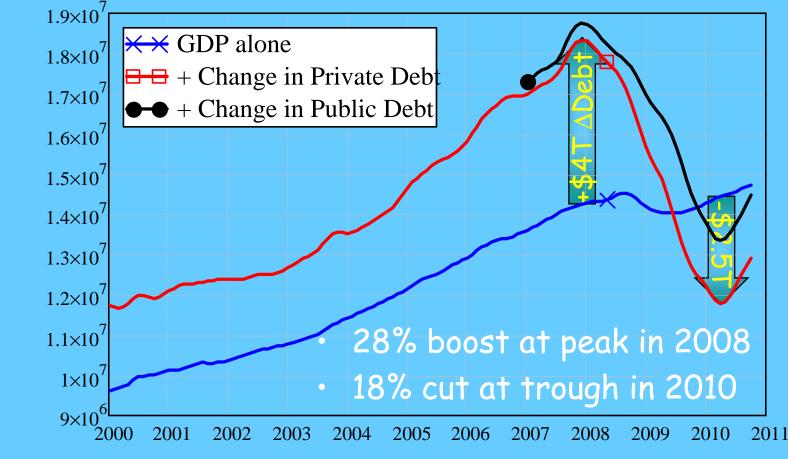
Macroeconomics of Private Debt (USA)

Aggregate demand = GDP + change in debt

\$ million

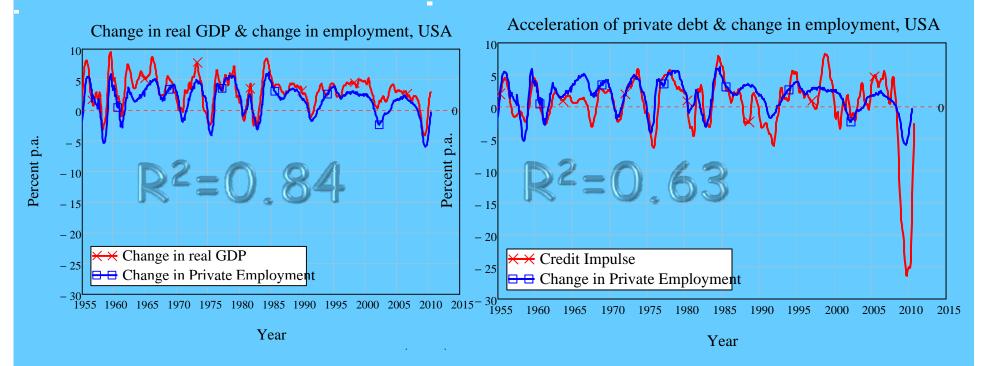
- Change in debt began to fall in 2007-08:

US Aggregate Demand GDP 2000-2011



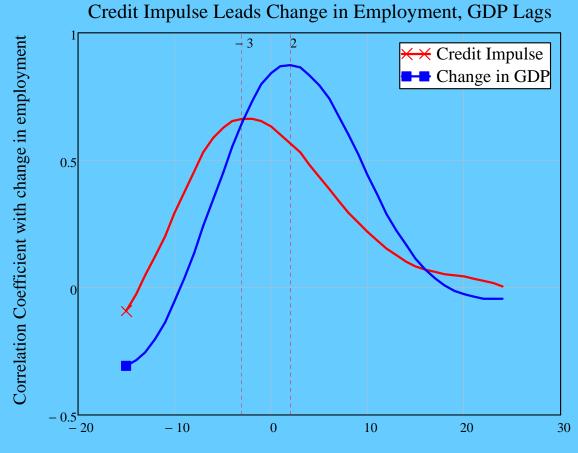
The Credit Impulse (USA)

- Since $AD = GDP + \Delta Debt$
- Then $\triangle AD = \triangle GDP + \triangle \triangle Debt$
 - "Credit Impulse" (Biggs et al. 2010) CreditImpulse = $\frac{\Delta\Delta Debt}{GDP}$
- Change in GDP dominant factor in employment
- But Credit Impulse made this recession "Great"
 - Fastest Debt Deceleration ever:



The Credit Impulse (USA)

- Credit Impulse in the driver's seat
 - Leads changes in Employment by 3 months
 - Leads changes in GDP by 5 months



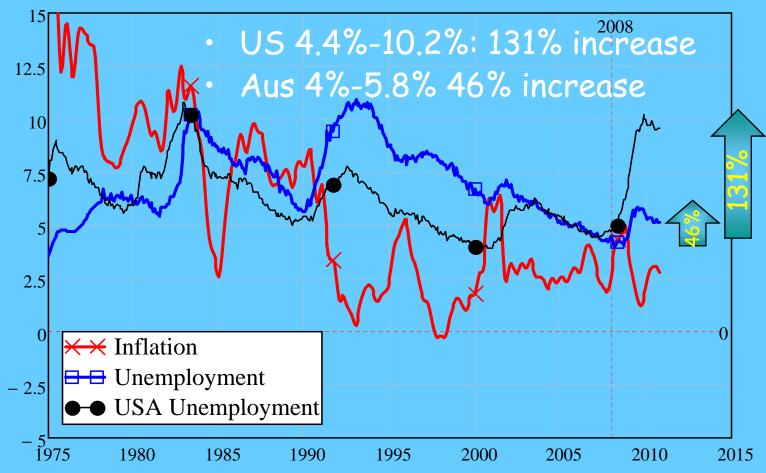
Lag in Months with respect to change in employment

Australia's different, right?

- Right... and Wrong...
- Wrong:
 - Same debt, debt change, credit impulse dynamics
 - Sort-of-right
 - Different magnitudes
 - Government policy key factor here
 - First Home Vendors' Boost
 - Credit Impulse starting to turn negative again ...
- Right
 - More effective fiscal stimulus
 - Sort-of-wrong
 - About to be reversed...
 - China boom
 - Sort-of-wrong: Our eggs in a China basket?

Australia: Crisis? What Crisis?

- Same sudden turnaround in unemployment
 - But rapid reversal of trend
- Same decline in inflation (if more volatile) Australia: Crisis? What crisis?

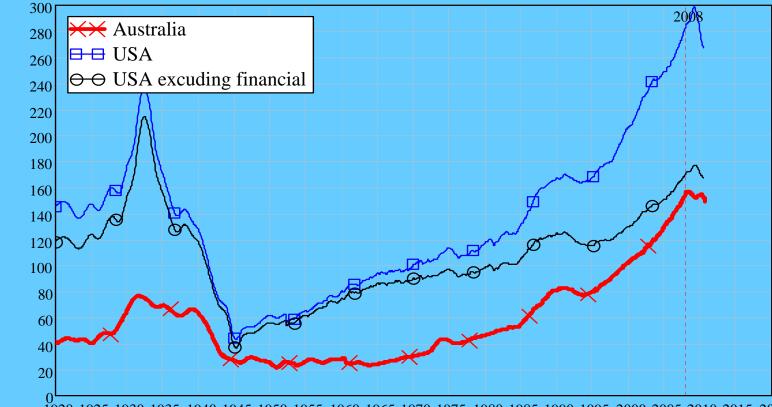


Australia: Crisis? What Crisis?

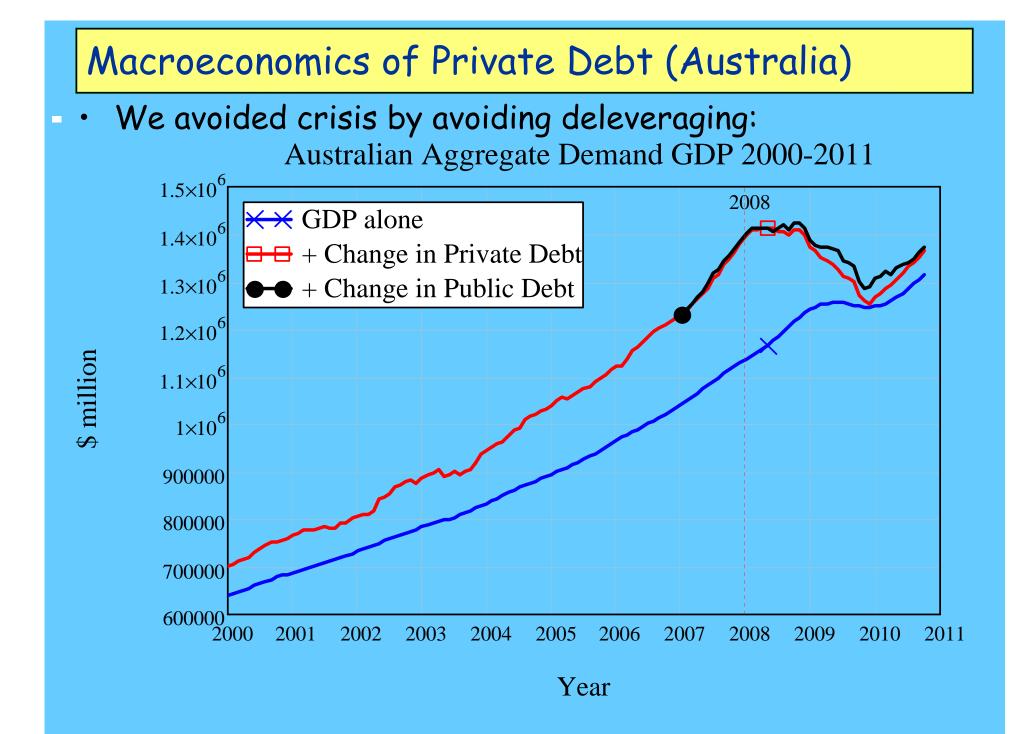
- Same bursting of debt bubble
 - From lower level

Percent of GDP

• Though similar for non-financial sector debt Australian Private Debt to GDP

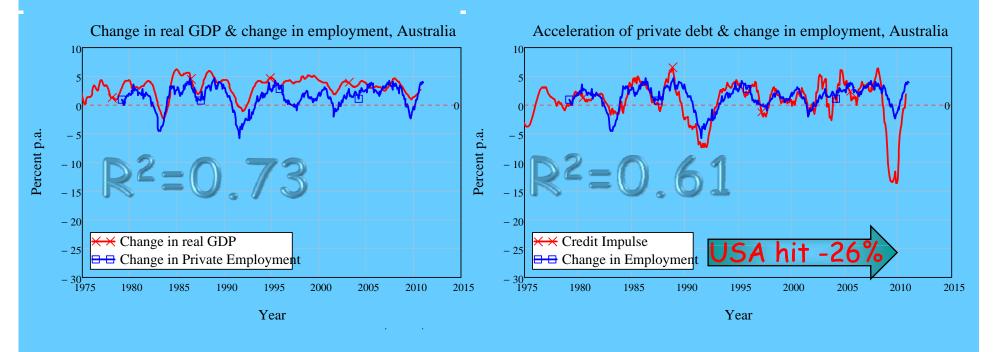


1920 1925 1930 1935 1940 1945 1950 1955 1960 1965 1970 1975 1980 1985 1990 1995 2000 2005 2010 2015 2020



The Credit Impulse (Australia)

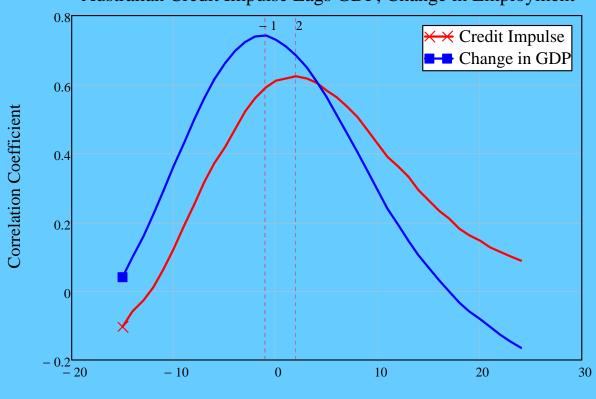
- Same GDP/Credit Impulse dynamics as USA
 - But smaller negative impulse, rapidly turned positive:



- Result was we never experienced deleveraging
 - Debt continued to expand demand...

Caveat! Australian Credit Impulse different

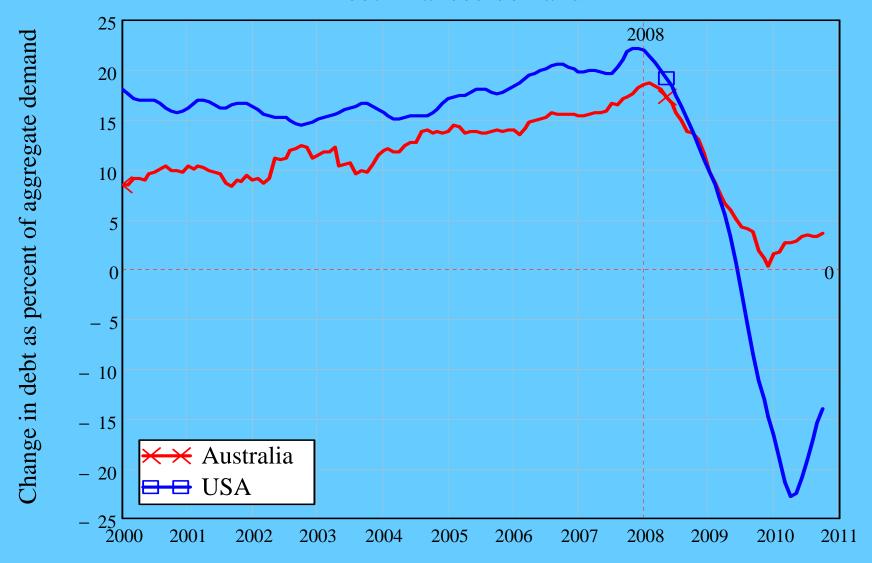
- GDP leads employment & Credit Impulse here
 - Probably reflects greater export exposure of Australian economy
 - Economy more affected by global factors than USA Australian Credit Impulse Lags GDP, Change in Employment



Lag in Months with respect to change in employment

Comparative Macroeconomics of Private Debt

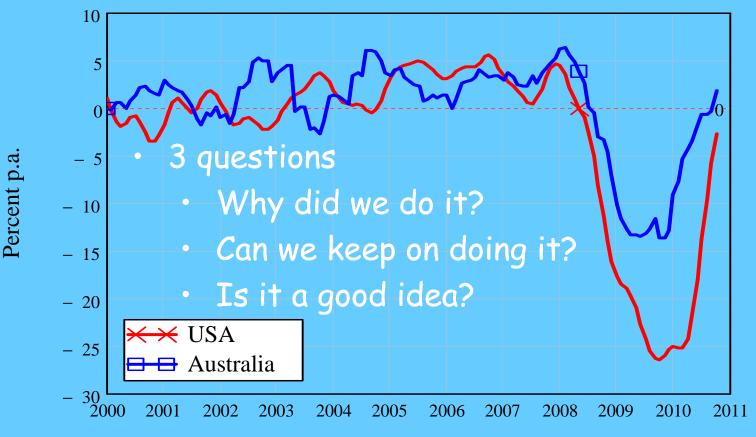
Debt-financed demand never turned negative in Australia
 Debt-financed demand



Comparison of the Credit Impulse

- Negative Credit Impulse far larger in US
- Demand in Australia now being boosted by credit impulse
- Australia re-levered its way out of trouble...

Credit Impulse, USA & Australia

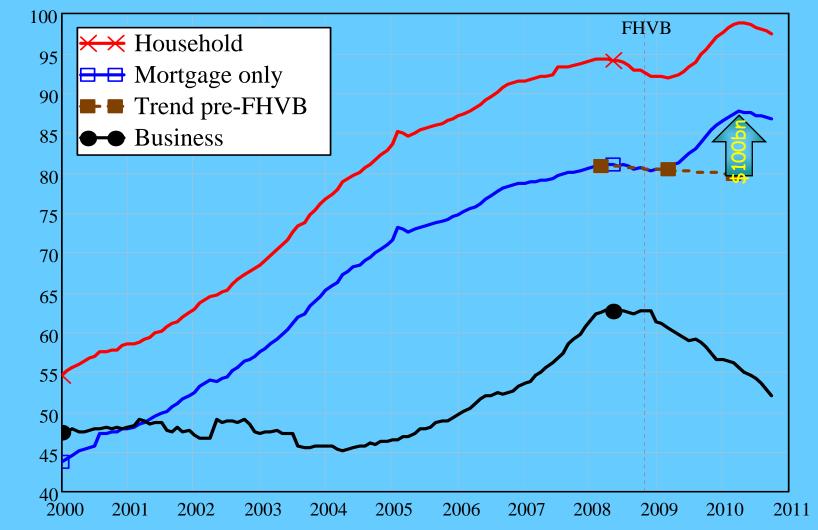


Why did we do it?

Percent of GDP

FHVB encouraged \$100 billion growth in mortgage debt

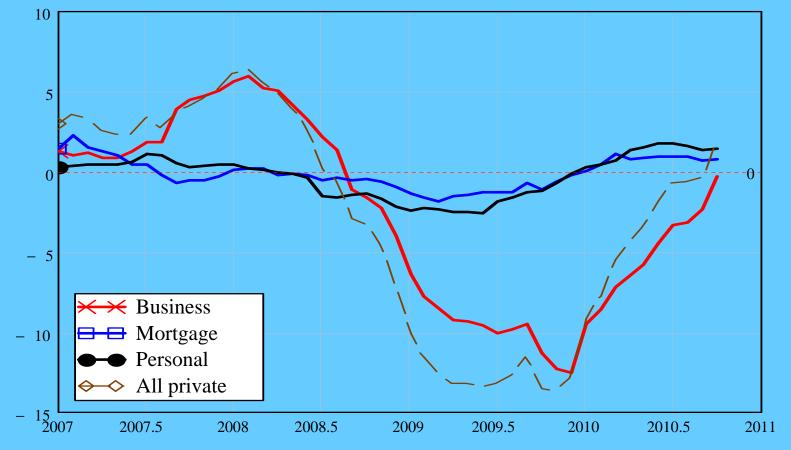
Impact of First Home Vendors Boost on Mortgage Debt



Can we keep on doing it?

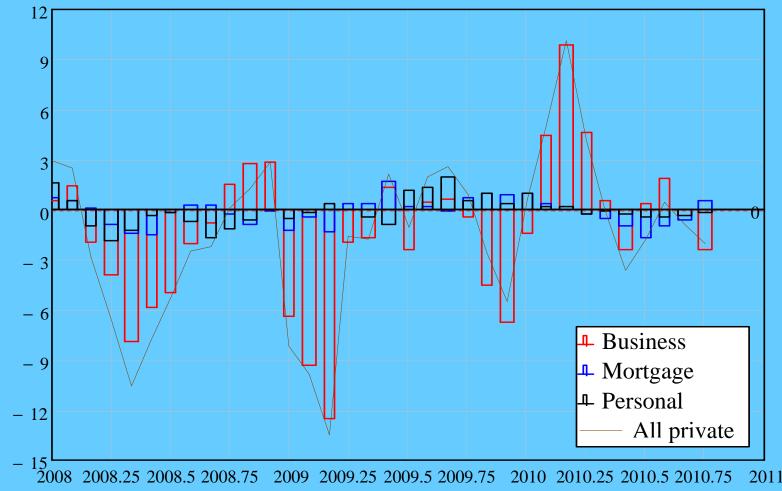
- Boost from mortgage debt running out
- Business Credit Impulse still negative, but turning positive

Credit Impulse by Sector (Yearly)



Can we keep on doing it?

- Quarterly data paints less optimistic picture
- Business turning negative again (even with China boom) Credit Impulse by Sector (Quarterly)



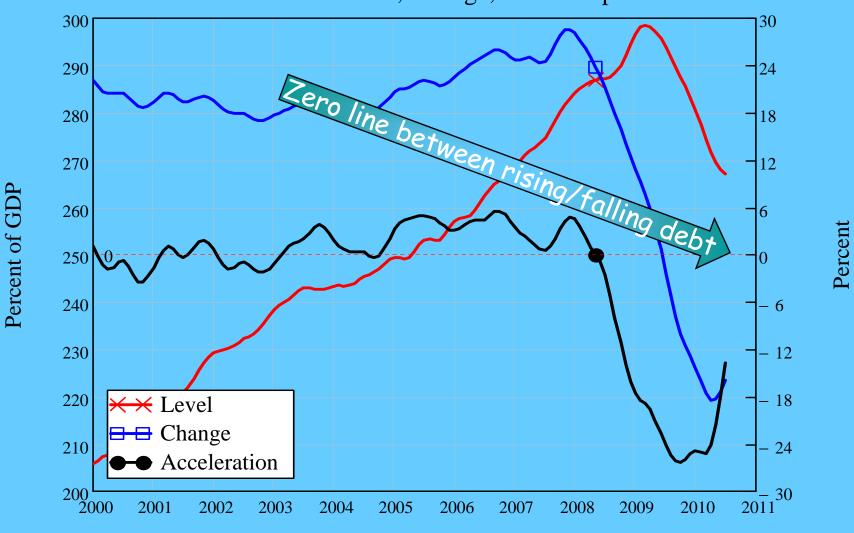
Can we keep on doing it? An analogy

- Crisis like a drive
 - Distance → Debt to GDP Ratio
 - Sydney to Canberra? Return drive a piece of cake...
 - Sydney to Perth?...
 - It's a long way back even to Canberra...
 - Speed → Rate of change of debt
 - Higher speed feels good (boom)
 - Driving backwards feels bad (deleveraging)
 - Acceleration

 Credit Impulse
 - Accelerating feels really good (faster to Perth)
 - Decelerating feels really bad (going backwards faster to Canberra)
 - Slowing down deceleration can feel good
 - Going backwards less rapidly
 - But drags out journey back...

Can we keep on doing it?

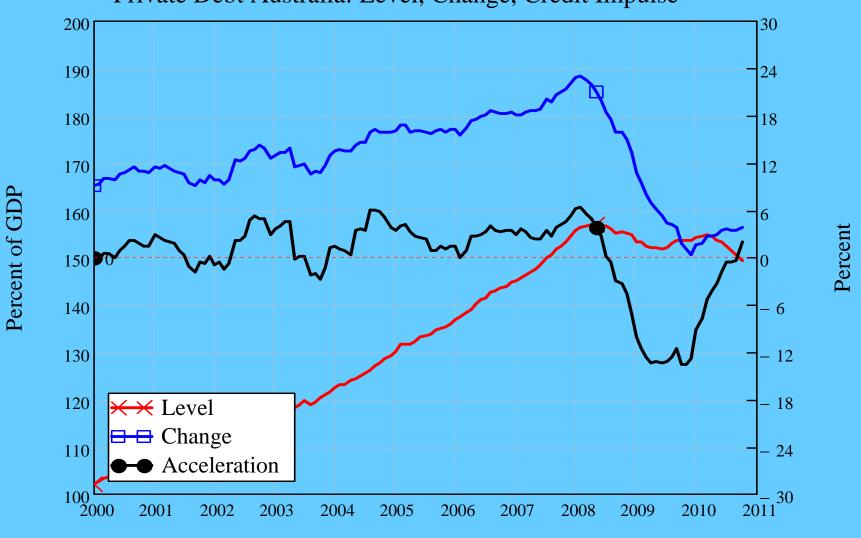
 USA level of debt will stop Credit Impulse turning positive Private Debt USA: Level, Change, Credit Impulse



Year

Can we keep on doing it?

• Australia not as dire but same problem: debt ceiling hit Private Debt Australia: Level, Change, Credit Impulse



Year

Is it a good idea?

- Certain level of debt necessary for investment
 - US: historical record implies under 100% of GDP
 - Australia: 25% of GDP
- Higher debt levels reflect Ponzi behavior
 - Gambling on rising asset prices with borrowed money
- Releveraging out of Ponzi crisis means a larger one later
- Probable outcome: "Turning Japanese"
 - Occasional growth spurts via government spending, "quantitative easing", positive Credit Impulse
 - Fall back into low/negative growth again as Credit Impulse hits wall of high Debt/GDP ratio

What about Nature's Revenge?

• Stutter courtesy of natural crises?

Signposts in 12 months?

- Negative credit impulse from household sector
 - Credit-impulse-driven rise in unemployment
 - Countered by
 - China Boom (if it continues)
 - RBA rate cuts
 - Higher unemployment than today
- Low to negative GDP growth
- Inflation below expectations
 - Except for Climate/Peak Oil effects

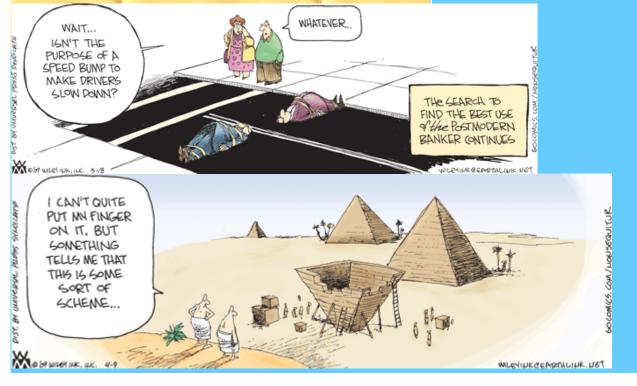
Light relief...

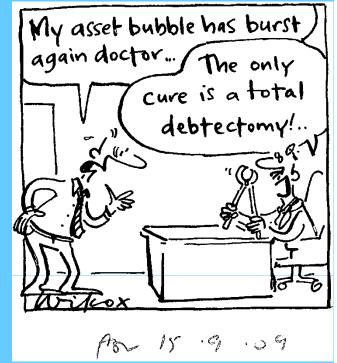
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FROM RMS FAIRFAX, MID ATLANTIC.

Re iceberg incident as noted previous STOP still taking water STOP all else going swimmingly STOP full meeting of band yesterday resolved to keep playing regardless of new steep tilt to deck STOP captain appears to have been flung overboard STOP purser now in charge STOP have decided on new pattern for b-deck promenade deckchairs STOP sort of an expanded clover leaf STOP very much the future of deckchairs STOP







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