

MARKETS SUMMIT



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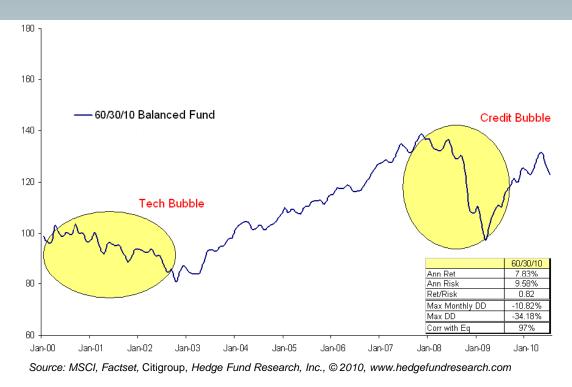
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Agenda **The Problem With Bubbles** 2. A Lazy Man's Asset Allocation 3. Overlaying Market Views Investment Management

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Bubbles are bad for your (financial) health!!

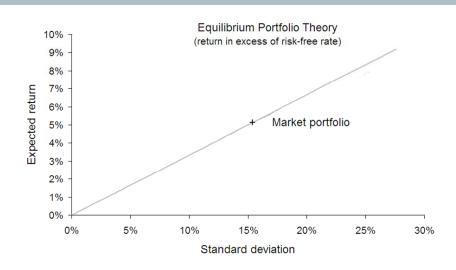


- → The last two financial bubbles have proved very costly for investors.
- → Some bubbles are caused by markets not being as efficient as people think they are.
- However a large part of the problem lies in the way portfolios are constructed and the unintended risks taken.



Markowitz's big idea





- Most portfolio construction is concerned with finding an 'optimal' portfolio along the efficient frontier – an idea pioneered by Harry Markowitz in his Nobel prize winning research.
- Mean-Variance optimisation is now a standard within the industry because its (a) simple (b) easy to do and (c) sounds kind of science-like.
- → However bubbles tend to play havoc with the theory since an MV optimiser will buy the asset with the higher expected return/risk trade-off. In this case it may be the asset that is currently over-priced since price runs ahead of risk in an inflating bubble.



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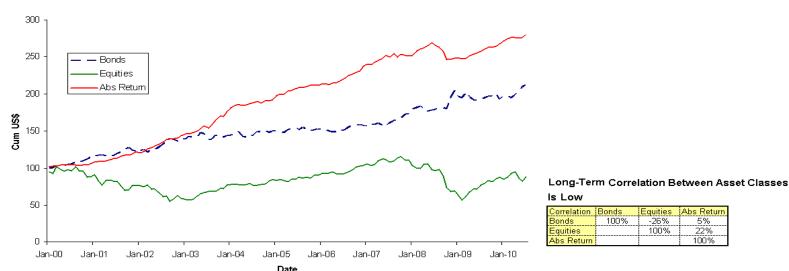
A basic approach so bubbles don't blow you up

- 1. Include bonds, equities and absolute returns in your portfolio a good mix of betas and absolute return should ensure some diversification benefits.
- 2. Allocate equally between equity, bonds and the absolute return asset classes.
- 3. Add some sensible short-term (1-3 year) views on top of this simple SAA.



Step 1 – A set of asset classes





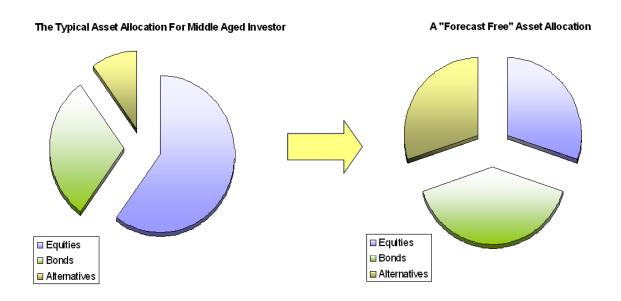
Source: MSCI, Factset, Citigroup, Hedge Fund Research, Inc., © 2010, www.hedgefundresearch.com

- By adding absolute return strategies we are increasing breadth since we are adding an asset class that behaves differently from equities and bonds.
- → Within asset classes we might also find other diversifiers
 - credit behaves differently to gov debt.
 - property behaves differently to equities.

The question is how stable are these relationships?



Step 2 - "Forecast free" asset allocation

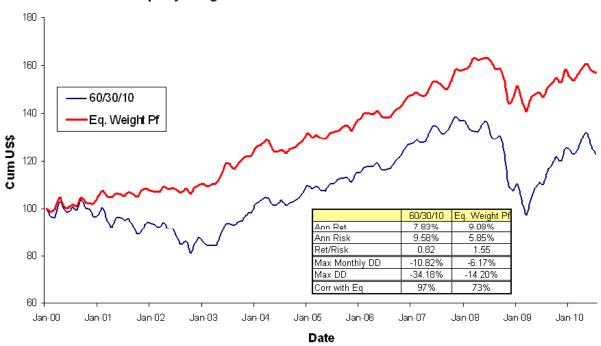


- → By allocating equally between the different asset classes you don't need to employ asset class forecasts to tilt the portfolio.
- → This portfolio should spread both returns and risk more equally across the different asset classes and provide a smoother value generator for the conservative investor.
- → We also reduce the risk of both a blow-up and dramatic outperformance by not stuffing our portfolio with equities.



Step 2 - "Forecast free" asset allocation

An Equally Weighted Portfolio Generates Better Returns At Lower Risk



Source: MSCI, Factset, Citigroup, Hedge Fund Research, Inc., @ 2010, www.hedgefundresearch.com

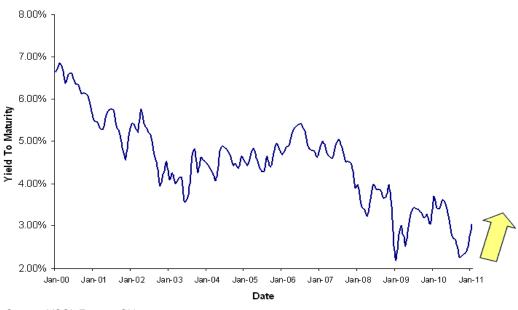
- Over the past 10 years a simple 'forecast free' asset allocation would have generated a higher return for a lower risk and dominated the standard (MV derived) allocation.
- Better still, the investor would experience much smaller drawdowns and be far less correlated with equity market risk.



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Bonds - no longer a safe haven

US Yields Bouncing Off Their Lows

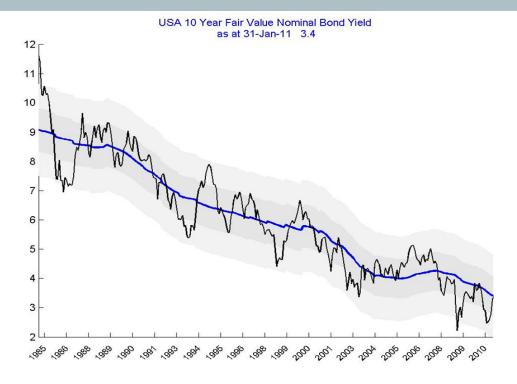


Source: MSCI, Factset, Citigroup

- → Bond yields shrank to decade-low levels at the height of the GFC as investors were willing to pay any price for safety.
- → Yields are now beginning to price in a recovery and the fear premium paid by investors is less attractive.



Bonds - not as expensive as many pundits argue



Source: MSCI, Factset, Citigroup, BTIM

- Our own fair value models argue that 10 Yr bond yields are now retracing back to fair value levels.
- → As growth quickens over the next 3 years bonds may move into 'oversold' territory presenting an opportunity.



Equities - overall equity markets aren't cheap

On Some Measures Equities Are No Longer Cheap



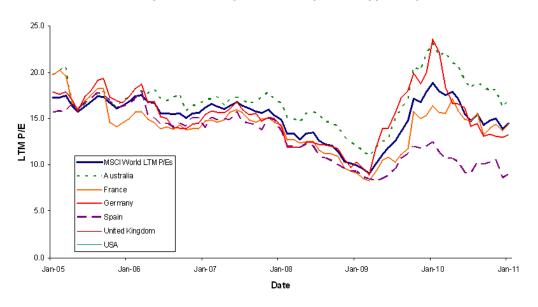
Source: Robert Shiller, BTIM

- Using some standard valuation ratios the equity markets are no longer the screaming buy that they were.
- → However as growth continues equities may continue to appreciate despite valuation concerns.



Equities - but some markets still look attractive

The Spread In Country Valuations Represents Opportunity



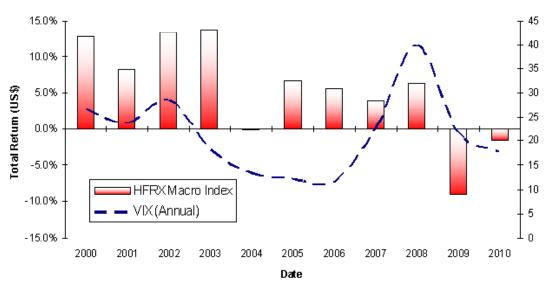
Source: MSCI, Factset, BTIM

- The GFC effect is still being felt in many of the European countries and is depressing their valuations.
- → As the smoke clears these countries may represent a genuine opportunity for capturing growth at a cheap price.



Abs Ret – fared well through the GFC

Higher Volatility Environments Tend To Be Good For Abs Ret Funds



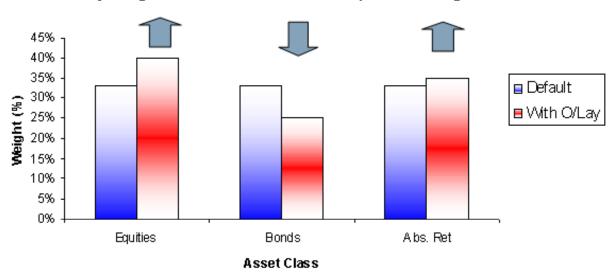
Source: Bloomberg, Hedge Fund Research, Inc., © 2010, www.hedgefundresearch.com

- → Abs Return funds (at least the non-directional ones!) did well through the GFC.
- → Abs Return funds tend to do better in higher volatility environments since higher vol = larger opportunity set.



Portfolio weighting for the conservative investor





- The net effect of incorporating strategic views into the asset allocation is to overweight equities and abs. ret funds while underweighting bonds.
- → However the equal weighting starting point means that we don't end up with a portfolio that is heavily overweight equities,



Summary

- Simple allocation practices can lower drawdowns and smooth returns over time.
- Overlaying strategic views on this simple asset allocation can exploit short-term inefficiencies.
- → Keeping 'big picture' asset allocation in mind is as important as focussing on intra-asset class decisions.





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